

Department of Business Administration

Faculty of Administration

Ahmadu Bello University Zaria,



**UNDERGRADUATE
STUDENTS HANDBOOK**

B.Sc. Business Administration (100 Level) 1st Semester

Code	Course title	Credit Units	Core/elective
GENS 101	Nationalism	1	Core
GENS 103	English & Communication Skills	2	Core
BUAD 101	Introduction to Business	3	Core
BUAD 103	Principles of Economics I	3	Core
BUAD 105	Basics Mathematics I	3	Core
BUAD 109	Introduction to Entrepreneurship	3	Core
	Total	15	

B.Sc. Business Administration (100 Level) 2nd Semester

Code	Course title	Credit Units	Core/elective
BUAD 100	Introduction to Computer	3	Core
BUAD 102	Introduction to Business II	3	Core
BUAD 104	Principles of Economics II	3	Core
BUAD 106	Basic Mathematics II	3	Core
BUAD 110	Business Study Skills	3	Core
	Total	15	

200 Level First Semester Common Courses

Code	Course title	Credit units	Core/elective
BUAD 201	Elements of Business Administration	3	Core
BUAD 203	Business Statistics	3	Core
BUAD 205	Financial Accounting I	3	Core
BUAD 261	Micro-Economic Theory	3	Core
	Total	12	

200 Level First Semester Management Option

Code	Course title	Credit units	Core/elective
BUAD 201	Elements of Business Administration	3	Core
BUAD 203	Business Statistics	3	Core
BUAD 205	Financial Accounting I	3	Core
BUAD 261	Micro-Economic Theory	3	Core
BUAD 211	Labour Economics	3	Core Option
	Total	15	

200 Level First Semester Marketing Option

Code	Course title	Credit units	Core/elective
BUAD 201	Elements of Business Administration	3	Core
BUAD 203	Business Statistics	3	Core
BUAD 205	Financial Accounting I	3	Core
BUAD 261	Micro-Economic Theory	3	Core
BUAD 221	Introduction to Psychology	3	Core Option
	Total	15	

200 Level First Semester Banking and Finance Option

Code	Course title	Credit units	Core/elective
BUAD 201	Elements of Business Administration	3	Core
BUAD 203	Business Statistics	3	Core
BUAD 205	Financial Accounting I	3	Core
BUAD 261	Micro-Economic Theory	3	Core
BUAD 241	Banking Methods and Procedure	3	Core Option
	Total	15	

NOTE: Direct entry students are to register GENS 101& 103

200 Level Second Semester Common Courses

Code	Course title	Credit units	Core/elective
BUAD 200	Applications of Computer	3	Core
BUAD 202	Principles of Business Administration II	3	Core
BUAD 204	Quantitative Analysis	3	Core
BUAD 206	Financial Accounting II	3	Core
BUAD 208	Business Law	3	Core
BUAD 262	Macro Economic Theory	3	Core
GENS 202	Entrepreneurship and Innovation	2	Core
	Total	20	

200 Level Second Semester Management Option

Code	Course title	Credit units	Core/elective
BUAD 200	Applications of Computer	3	Core
BUAD 202	Principles of Business Administration II	3	Core
BUAD 204	Quantitative Analysis	3	Core
BUAD 206	Financial Accounting II	3	Core
BUAD 208	Business Law	3	Core
BUAD 262	Macro Economic Theory	3	Core
BUAD 272	Industrial Relations	3	Core Option
GENS 202	Entrepreneurship and Innovation	2	Core
	Total	23	

200 Level Second Semester Marketing Option

Code	Course title	Credit units	Core/elective
BUAD 200	Applications of Computer	3	Core
BUAD 202	Principles of Business Administration II	3	Core

BUAD 204	Quantitative Analysis	3	Core
BUAD 206	Financial Accounting II	3	Core
BUAD 208	Business Law	3	Core
BUAD 262	Macro Economic Theory	3	Core
BUAD 222	Marketing Thought	3	Core Option
GENS 202	Entrepreneurship and Innovation	2	Core
	Total	23	

200 Level Second Semester Banking and Finance Option

Code	Course title	Credit units	Core/elective
BUAD 200	Application of Computer	3	Core
BUAD 202	Principles of Business Administration II	3	Core
BUAD 204	Quantitative Analysis	3	Core
BUAD 206	Financial Accounting II	3	Core
BUAD 208	Business Law	3	Core
BUAD 242	Element of Banking	3	Core Option
BUAD 262	Macro Economic Theory	3	Core
GENS 202	Entrepreneurship and Innovation	2	Core
	Total	23	

300 Level First Semester Common Courses

Code	Course title	Credit units	Core/elective
BUAD 301	Cost and Management Accounting	3	Core
BUAD 321	Element of Marketing	3	Core
BUAD 303	Introduction to Research	3	Core
BUAD 341	Elements of Finance	3	Core
BUAD 313	Human Behaviour in Organisations	3	Core
GENS 301	Business Creation and Growth	2	Core
	Total	17	

300 Level First Semester Management Option

Code	Course title	Credit units	Core/elective
BUAD 301	Cost and Management Accounting	3	Core
BUAD 321	Elements of Marketing	3	Core
BUAD 303	Introduction to Research	3	Core

BUAD 313	Human Behaviour in Organisation	3	Core
BUAD 341	Elements of Finance	3	Core
BUAD 311	Management Theory	3	Core
GENS 301	Business Creation and Growth	2	Core
	Total	20	

300 Level First Semester Marketing Option

Code	Course title	Credit units	Core/elective
BUAD 301	Cost and Management Accounting	3	Core
BUAD 321	Element to Marketing	3	Core
BUAD 303	Introduction to Research	3	Core
BUAD 313	Human Behaviour in Organisation	3	Core
BUAD 323	Distribution and Sales Management	3	Core Option
BUAD 313	Human Behavior in Organization	3	Core Option
BUAD 341	Elements of Finance	3	Core
GENS 301	Business Creation and Growth	2	Core
	Total	23	

300 Level First Semester Banking and Finance Option

Code	Course Title	units	
BUAD 301	Cost and Management Accounting	3	Core
BUAD 313	Human Behaviour in Organisation	3	Core
BUAD 321	Element to Marketing	3	Core
BUAD 303	Introduction to Research	3	Core
BUAD 341	Elements of Finance	3	Core
BUAD 343	Financial System	3	Core
BUAD 345	Monetary Theory	3	Core Option
GENS 301	Business Creation and Growth	2	Core
	Total	23	

Note: Special admission students are to also register lower level GENS courses that is GENS 101,103& 202.

300 Level Second Semester Common Courses

Code	Course title	Credit units	Core/elective
BUAD 302	Government Business and Society	3	Core
BUAD 304	Quantitative Methods in Research	3	Core
BUAD 342	Principles of Finance	3	Core
BUAD 322	Principles of Marketing	3	Core
BUAD 312	Management Practice	3	Core
BSAQ 302	Employability	3	Core
		18	

300 Level Second Semester Management Option

Code	Course title	Credit units	Core/elective
BUAD 302	Government Business and Society	3	Core
BUAD 304	Quantitative Methods in Research	3	Core
BUAD 342	Principles of Finance	3	Core
BUAD 312	Management Practice	3	Core
BUAD 314	Human Resource Management	3	Core Option
BUAD 322	Principles of Marketing	3	Core
BSAQ 302	Employability	3	Core
		21	

300 Level Second Semester Marketing Option

Code	Course title	Credit units	Core/elective
BUAD 302	Government Business and Society	3	Core
BUAD 304	Quantitative Methods in Research	3	Core
BUAD 342	Principles of Finance	3	Core
BUAD 322	Principles of Marketing	3	Core
BUAD 312	Management Practice	3	Core
BUAD 324	Service Marketing	3	Core Option
BSAQ 302	Employability	3	Core
		21	

300 Level Second Semester Banking and Finance Option

Code	Course title	Credit units	Core/elective
BUAD 302	Government Business and Society	3	Core
BUAD 304	Quantitative Methods in Research	3	Core
BUAD 342	Principles of Finance	3	Core
BUAD 322	Principles of Marketing	3	Core
BUAD 344	Universal Banking	3	Core Option
BUAD 346	Project Evaluation	3	Core Option
BUAD 312	Management Practice	3	Core
BSAQ302	Employability	3	Core
		24	

400-Level First Semester Common Courses

400-Level First Semester Management Option

Code	Course title	Credit units	Core/elective
BUAD401	Business Policy 1	3	Core
BUAD403	Production and Operation Management	3	Core
BUAD 407	Business Communication Skills	3	Core
BUAD411	Corporate Planning	3	Core Option
BUAD 413	Comparative Management	3	Core Option
BUAD 415	Advanced Management Theory	3	Core Option
	Total	18	

400-Level First Semester Marketing Option

Code	Course title	Credit units	Core/elective
BUAD 401	Business Policy I	3	Core
BUAD 403	Production and Operation Management	3	Core

BUAD 407	Business Communication Skills	3	Core
BUAD 421	Consumer Behaviour	3	Core Option
BUAD 425	Promotion Strategies	3	Core Option
BUAD 423	Marketing Research	3	Core Option
	Total	18	

400 Level Second Semester Common Courses

Code	Course title	Credit units	Core/elective
BUAD 402	Business Policy II	3	Core
BUAD 404	Research Project	3	Core
BUAD 406	Entrepreneurial Development	3	Core
BUAD 408	Business Communication Skills II	3	Core
BUAD 492	Analysis for Business Decision	3	Core
	Total	15	

400 Level Second Semester Management Option

Code	Course title	Credit units	Core/elective
BUAD 402	Business Policy II	3	Core
BUAD 404	Research Project	3	Core
BUAD 406	Entrepreneurial Development	3	Core
BUAD 408	Business Communication Skills II	3	Core
BUAD 472	Comparative Industrial Relation	3	Core Option
BUAD 492	Analysis for Business Decision	3	Core
	Total	18	

400 Level Second Semester Marketing Option

Code	Course title	Credit units	Core/elective
BUAD 402	Business Policy II	3	Core
BUAD 404	Research Project	3	Core
BUAD 406	Entrepreneurial Development	3	Core
BUAD 408	Business Communication Skills 11	3	Core
BUAD 426	Marketing Management	3	Core Option
BUAD 492	Analysis for Business Decision	3	Core
	Total	18	

400 Level Second Semester Banking and Finance Option

Code	Course title	Credit units	Core/elective
BUAD 402	Business Policy II	3	Core
BUAD 404	Research Project	3	Core
BUAD 406	Entrepreneurial Development	3	Core
BUAD 408	Business Communication Skills II	3	Core
BUAD 442	Bank Lending and Loan Administration	3	Core Option
BUAD 444	International Finance	3	Core Option
BUAD 492	Analysis for Business Decisions	3	Core
	Total	21	